

Response to Queries on RfQ from Prospective Bidders of Sangam Power Project

Sr. No.	Clause No	Clarification Sought	Response by Authorized Representative
1.	Clause 2.6.1	Time allowed for submission of RFQ Response is too short. Minimum period of either sixty (60) days from the date of closing the sale of documents or ninety (90) days from the date of Notification for Global Invitation should be allowed for RFQ Response Submission. Bid date should be extended by at least one and half months.	In view of the difficulty expressed by prospective bidders and to ensure better participation in the process, the deadline for submission of response to the RfQ for Sangam Power Project is extended upto September 1st, 2008.
2.	Clause 2.3.1	The bids are invited subsequent to cancellation of bids submitted for the same project in recent past. We suggest that the participation of earlier qualified entities should be permitted against this invitation without any additional cost of RfQ/ RfP Documents	Since this is altogether a fresh bid process with fresh bidding documents being issued, bidder has to purchase the RfQ document against payment of prescribed fees and the request for relaxation on same cannot be accepted.
3.	Clause 2.1.3	Technical Qualifying Criteria has been revised. We suggest that previous criteria "500 MW Operating Power Projects" should be retained as an alternative to encourage the power sector entities. The present document and Qualification Criteria stipulated therein are in line with the Competitive Bidding Guidelines and the Standard Bid Document thereof, issued by	To ensure better participation in the bid process, this criterion was used in the earlier bid process. The same qualifying criteria is retained in this RfQ.

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		Ministry of Power.	
4.		We have downloaded the RfQ document from the website and we intended to submit RfQ response upon receipt of clarity from your side on various issues of concern we raised in our above referred letter and in this letter. We presume that buying the RfQ document will not be a condition for participation.	The document is made available on website to facilitate bidders for early preparation for submission of the bid. However, bidders need to purchase the document against submission of prescribed fees to demonstrate their seriousness towards the project.
5.		We understand that Uttar Pradesh Electricity Regulatory Commission (UPERC) has established hearing on the petition concerning the project on 19th August 2008. We consider that minimum period of sixty (60) days should be allowed to us and other prospective bidders of submission of RfQ response subsequent to approval by UPERC.	As per the response to query no. 1 above, timeline for submission of response to RfQ for Sangam Power Project is extended to September 1 st , 2008.
6.	Clause 2.1.4	In the RfQ for Sangam Power Generation Company Ltd, in clause 2.1.4 (page 8) it is mentioned "Bidders shall furnish documentary evidence duly certified by Managing Director/Chief Executive Officer, being a full time director on the board of the company and the statutory auditor in support of their financial capability and technical experience as defined in clauses	Bidder is permitted to obtain certification of the required formats by a person authorized by Board of Director of the Company.

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		<p>2.1.2 and 2.1.3 respectively"</p> <p>The chief executive officer need not necessarily be on the board of the company. Since it is mentioned that only the CEO/MD who is a full time director of the bidding company is eligible to sign the documents, CEO of Bidding company will not be able to sign the documents.</p> <p>So it is requested that the clause be modified accordingly to make the CEO who is not a board member be eligible to sign the documents on behalf of the bidding company.</p>	
7.	Clause 4.2.1	<p>We note that in terms of Cl 4.2.1 of the said RfQ document, each format as given in Annexure 8 has to be signed by the Managing Director/ Chief Executive Officer, being a fulltime director on the board of the Company and the Statuary Auditor. Since our Managing Director is at the moment out of the country we would request you to kindly confirm whether it will be in order if the said formats are signed by our Company Secretary who also signed the same during the previous bidding.</p>	<p>Bidder is permitted to obtain certification of the required formats by a person authorized by Board of Director of the Company.</p>

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8.		<p>We understand that Sangam Power Generation Company have decided to go for bidding for 1320 MW Sangam Thermal Power Project at Karchhana in Uttar Pradesh to get more competitive financial/ tariff bids. We further note that the qualifying criteria specified under RfQ for this rebidding is exactly the same as that specified earlier under which the bidder had already qualified themselves for participation for the said Project.</p> <p>We would request you to kindly consider the RfQ submissions made earlier by the Bidder for 1320 MW Sangam Power Project at Karchhana as valid for the rebidding process which has been recently initiated by SPGCL. We are willing to pay any processing fee/ charges that may be stipulated/ required for the rebidding process.</p>	<p>Since earlier bid process was annulled and the bids were cancelled, the responses submitted to the earlier RfQ & RfP are rendered invalid.</p> <p>Secondly during the current bidding process qualification are sought from the bidders based on latest Technical & Financial information. Therefore, bidders are required to submit fresh response to the RfQ.</p>
9.	Clause 2.1.3	<p>We request you to kindly consider our case favourably for: Relaxing the pre-qualifying norms as regards developing projects worth aggregate capital cost of not less than 990 crores in the last 10 years. You will kindly appreciate that companies like us have only</p>	<p>The qualifying criteria are based on standard bid document issued by Ministry of Power and are to be fulfilled by bidder to demonstrate their capability in executing the Sangam Power Project. No relaxation will be allowed to any of the bidders on the Technical & Financial criteria.</p>

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		<p>recently started entering the Power business in mega scale and that it would be extremely difficult to satisfy this criteria. However we can easily meet this criteria in the coming few years. If you could kindly include business expansion or projects under execution of such scale, we may qualify.</p>	