

# Investment Opportunity in Uttar Pradesh Power Sector

**GLOBAL INVITATION FOR REQUEST FOR QUALIFICATION  
(RfQ)  
FOR SELECTION OF DEVELOPER FOR SETTING-UP OF  
2 X 660 MW DOMESTIC COAL BASED  
SANGAM THERMAL POWER PROJECT  
AT KARCHHANA, DISTRICT ALLAHABAD, UTTAR PRADESH STATE,  
INDIA  
ON BUILD, OWN, OPERATE AND MAINTAIN BASIS**

**The opportunity:** Sangam Power Generation Company Limited in its capacity as the authorized representative of State Distribution Licensees of Uttar Pradesh has taken an initiative for development of 2 X 660 MW Sangam Thermal Power Project based on domestic coal to be setup at Karchhana, District Allahabad of Uttar Pradesh, India through Private Sector participation. The project will be awarded to successful bidder based on Competitive Tariff based Bidding.

National and International developers are invited to participate in the bid process.

**The project:** The proposed project is a 2 X 660 MW Thermal Power Project to be developed on Build, Own, Operate and Maintain basis. The project is proposed to be based on Supercritical Technology. The site is located at Karchhana, District Allahabad, Uttar Pradesh, India. The site is approachable by an all weather road. Draft Environment Impact Assessment report has been submitted for clearance of Ministry of Environment and Forest. The draft DPR for the project is prepared which will be made available to the qualifying bidders at RfP stage. The Government of Uttar Pradesh has decided to permit the selected developer to establish additional generation unit at the selected plant location. Further it is proposed that the developers would be allowed to sell 80% / 70% of the installed capacity of such additional unit as per provision under Thermal Generation Development Policy 2008 of Uttar Pradesh State.

**The Bidder:** The bidder may be a single entity or a multi entity consortium, coming together to implement the project. Consortium as a whole must have necessary technical and financial expertise to execute large projects of this size. The members shall be jointly and severally responsible. The qualifying requirements are as under:

**Qualifying Criteria:**

- The Bidder must fulfill
  - Any one of the following two financial requirements
    - ❖ Internal Resource Generation of Rs.396 Crores or equivalent US\$, computed as five times the maximum internal resources generated during any of the last five years of business operations; **OR**
    - ❖ Annual Turnover of Rs.1,584 Crores or equivalent US\$. The said computation shall be derived from any of the past three year's audited annual accounts.
  - In addition to above the following financial requirement
    - ❖ Net Worth of Rs.660 Crores or equivalent US\$. The said computation shall be derived from any of the past three year's audited annual accounts.

- The Bidder must have experience of developing projects (not necessarily in the power sector) in the last 10 years whose:
  - Aggregate capital costs must not be less than Rs.990 Crores or equivalent US\$.
  - The capital cost of at least one project should be equivalent to or more than Rs.400 Crores or equivalent US\$.

For this purpose, capital expenditure on projects that have been completed at least 7 (seven) days before the RFQ submission date shall be considered.

The applicant shall furnish documentary evidence confirming their technical and financial capabilities.

**Collection of RfQ document:** The Bidders can collect the RfQ document by deputing their authorised representative in person against a payment of Rs. 50,000/- (Rupees Fifty Thousand only) in the form of a Demand Draft payable at Lucknow in favour of "**Sangam Power Generation Company Limited**". The RfQ document will be available for sale on all working days from 7<sup>th</sup> August, 2008 to 20<sup>th</sup> August, 2008 between 1000 hrs and 1700 hrs at following address. The RfQ document can also be downloaded from UPPCL website [www.uppcl.org](http://www.uppcl.org). However, in such case the interested parties should submit Demand Draft of Rs.50,000/- (Rupees Fifty Thousand only) as above along with the RfQ.

**Submission of RfQ:** The detailed RfQ along with the documents confirming compliance with technical and financial requirements may be submitted at the address mentioned below by 1700 hrs on or before 21<sup>st</sup> August, 2008.

**Address for sale, communication and submission of RfQ:**

**Chief Engineer - Project**

Sangam Power Generation Company Limited  
3rd Floor, Shakti Bhawan Extension,  
14-Ashok Marg, Lucknow – 226001  
Uttar Pradesh, India  
Ph: +91-522-2287867;  
Fax: +91-522-2288484/ 2287343  
Email: cgm2plg@yahoo.co.in

**Issued by:**

**Sangam Power Generation Company Limited  
(SPGCL)**

**On Behalf of:**

- 1.Madhayanchal Vidyut Vitaran Nigam Ltd. (MVVNL), Lucknow
- 2.Paschimanchal Vidyut Vitaran Nigam Ltd. (PaVVNL), Meerut
- 3.Poorvanchal Vidyut Vitaran Nigam Ltd. (PVVNL), Varanasi
- 4.Dakshinanchal Vidyut Vitaran Nigam Ltd. (DVVNL), Agra
- 5.Kanpur Electricity Supply Company Ltd. (KESCO), Kanpur